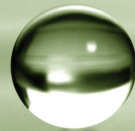
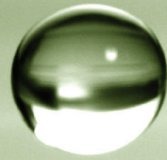


Making an *impact* in our Communities



2013 Annual Report


Austin Bank[®]
Member FDIC
www.austinbank.com

A Community Bank

Community banks play a vital role in the markets they serve and are an integral part of the local economies. Austin Bank deepens the connection with a strong local board of directors who are also dedicated members of our communities. We believe the community bank model is one of America's greatest strengths, where local knowledge and skill combine with trust and integrity to form partnerships that build and strengthen our communities.

"In the 113 years that Austin Bank has been serving East Texas, we have never forgotten that we are, first and foremost, a community bank. As a true community bank, we are a part of our communities and have a genuine interest in the growth, welfare and future of East Texas. We measure our success in long-term relationships, and we hold fast to the core values on which our bank was founded: honesty, service, integrity and confidentiality. Our customers choose to do business with a bank rooted in their local communities and trust us to act in their best interests."

*Jeff Austin, Jr.
Chairman of the Board*

"The success of Austin Bank is largely due to our ability to stay true to our community-focused principles while providing cutting-edge technology and convenience. Our investment in technology and product innovation, including multiple online banking channels, mobile banking, and cash management, is making banking more efficient, more secure and easier to use. This technology, combined with our legendary customer service, provides the financial solutions our customers want and need."

*Jeff Austin III
Vice Chairman of the Board*

The Bank's heritage has been continually reinforced by our employees' commitment to making a positive difference in the lives of our customers and the communities we serve. Employees share the responsibility to assure your expectations are met. Thank you for the opportunity to serve you and be your 'Bank of Choice'.

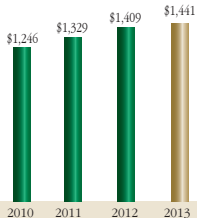
*John P. Williams
President / CEO*

2013 Highlights

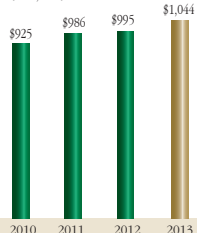
- Retail and Business Online Banking were updated to enhance the customer experience.
- The new Austin Bank Mobile website for smartphones was launched in September.
- 33 Scholarships were awarded to East Texas high school students as part of the Austin Bank Commitment-to-Community program that supports the educational goals of area youth.
- 56 employees, with a combined total of 610 years of experience, were honored at the 2013 Austin Bank Service Awards.
- Austin Bank, awarded 'Best Companies to Work for in Texas' for the fifth year, now has 446 employees with 3,707 years of tenure.
- 15,266 hours of training were attended by employees.
- Employees honored for 2013 Community Involvement:
 - Janis Adams, Jacksonville Literacy Council
 - Shari Berry, Humane Society of Northeast Texas
 - Sharon Denton, Because I Care Marrow Recruitment Group
 - Gay Smith, Tyler ISD Foundation

Positioned for a Strong Future

Total Assets (000,000)



Total Loans (000,000)



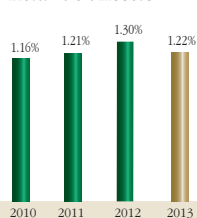
Total Capital (000)



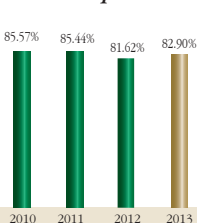
Total Deposits (000,000)



Return on Assets



Loan-to-Deposit



Financial Review

ASSETS

	2013	2012
Cash and balances due from banks	\$ 163,820,000	\$ 175,714,000
Securities	159,543,000	159,153,000
Net loans	1,032,346,000	983,391,000
Other assets	<u>85,458,000</u>	<u>90,873,000</u>

TOTAL ASSETS

	\$ <u>1,441,167,000</u>	\$ <u>1,409,131,000</u>
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LIABILITIES AND STOCKHOLDERS' EQUITY

Non-interest bearing deposits	\$ 380,109,000	\$ 380,048,000
Interest bearing deposits	<u>857,947,000</u>	<u>838,474,000</u>
Total deposits	1,238,056,000	1,218,522,000
Securities sold under agreements to repurchase	14,719,000	13,594,000
Other liabilities	<u>18,797,000</u>	<u>19,688,000</u>
Total liabilities	1,271,572,000	1,251,804,000

Total stockholders' equity

	<u>169,595,000</u>	<u>157,327,000</u>
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TOTAL LIABILITIES AND EQUITY

	\$ <u>1,441,167,000</u>	\$ <u>1,409,131,000</u>
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Leadership Excellence

Austin Bank Executive Committee



Jeff Austin, Jr.
Chairman of the Board
Jacksonville



Jeff Austin III
Vice Chairman of the Board
Tyler / Jacksonville



John P. Williams
President/CEO
Jacksonville / Whitehouse



Sissy Austin
Senior Executive Vice President
Jacksonville



Michael Austin Neill
Director
Athens



E. Glenn Bass
Senior Executive Vice President
Deposit Operations
Longview



Larry Bolton
Senior Executive Vice President
Chief Lending Officer
Tyler



Keith Chambers
Senior Executive Vice President/CFO
Jacksonville



Russ Gideon
Senior Executive Vice President
Assistant Chief Lending Officer
Frankston

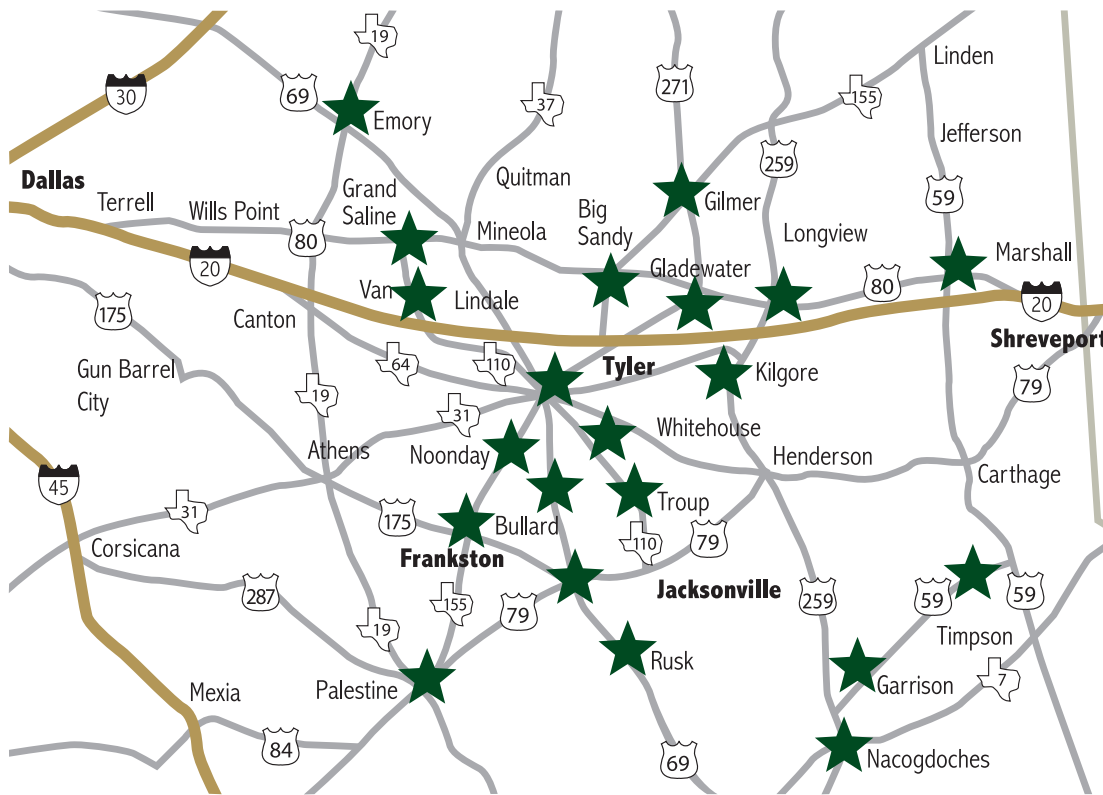


Billy Mullins
Senior Executive Vice President
Risk Management and Operations,
Longview

Jane Austin Chapman
Director
Frankston

(Not pictured)

Banking Locations



31 Banking Locations in 21 Cities

- Big Sandy
- Bullard
- Emory
- Frankston
- Garrison
- Gilmer
- Gladewater
- Grand Saline
- Jacksonville (2)*
- Kilgore
- Longview (5)*
- Marshall
- Nacogdoches
- Noonday
- Palestine
- Rusk
- Timpson
- Troup
- Tyler (6)*
- Van
- Whitehouse

*Multiple banking locations

Austin Bank Directors

Directors

Jeff Austin, Jr.
 Jeff Austin III
 Sissy Austin
 Larry Bolton
 Gene Brumbelow
 Keith Chambers
 Jane A. Chapman
 Chuck Hopson
 Barry T. Hughes
 Ronny Lee
 Billy Mullins
 Michael A. Neill
 Robert Nichols
 Joe Sharp, Jr.
 John P. Williams

Advisory Directors

E. Glenn Bass
 Todd Burton
 Russ Gideon
 Nathan Jones
 Jason Petersen
 Brenda Sharp
 Rick Waldrop
 Steve C. Wiggs

Director Emeritus

Charles Creed
 Marion Dingler
 J. N. Grimes
 Glen Hamilton
 C. S. Hinton, Jr.
 William M. Holland
 Lowell Holloway
 Ron Jurenka
 Herbert Riley
 Eddie Smith
 J. W. Sparkman
 Joe T. Terrell
 Harry Tilley

Website: www.austinbank.com
Headquarters: 200 East Commerce St.,
 P.O. Box 951
 Jacksonville, TX 75766
 903-586-1526
 903-541-2086 (fax)

Parent Company: Austin Bancorp, Inc.

Date founded: 1900

For information: customer@austinbank.com

Contact: Patty Steelman; CFMP,
 SVP/Director of Marketing
 903-871-2519
psteelman@austinbank.com

